

Direct Seller Expenses

Client: _____

ID# _____

The purpose of this worksheet is to help you organize your tax deductible business expenses. In order for an expense to be deductible, it must be considered an "ordinary and necessary" expense. You may include other applicable expenses. Do not include expenses for which you have been reimbursed, expect to be reimbursed, or are reimbursable.

| Inventory | |
|-----------------------|--|
| Beginning of Year Inv | |
| Purchases | |
| End of Year Inventory | |

| Cell Phone | |
|--------------------------|--|
| Total Cell Phone Expense | |
| What % is Business Use | |

| Sales Expenses | |
|------------------------|--|
| Advertising | |
| Business Cards | |
| Bank Charges | |
| Catalogues | |
| Commissions | |
| Demos | |
| Freight | |
| Gifts | |
| Kits | |
| Postage | |
| Sales Ads | |
| Samples & Promotion | |
| Seminars | |
| Service Charges | |
| Snacks & Beverages | |
| Storage Fees | |
| Meeting/Party Supplies | |
| Other | |

| Professional | |
|--------------|--|
| Dues | |
| Insurance | |
| License | |
| Publications | |
| Other | |

| Other Information | |
|-------------------|--|
| | |
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| <i>Attach Vehicle, Travel, and Home Office Expense Worksheet</i> |
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